

# THE 2008 PACESETTERS

Company	Revenue (M)	Employees	Accounting Software
Accordant, Whippany, N.J.	7	30	Master Builder, Timberline
Accounting Systems, Fort Collins, Colo.	3	16	Cougar Mountain Fund Accounting, Deltek Vision, MAS 90/200/500, Sage MIP, Syspro
Accountnet, New York	3.9	18	Dynamics GP/ SL
Achieve IT Solutions, Commack, N.Y.	4.1	21	SAP Business One
ADSS Global, Miami	14.1	65	Accpac ERP, Sage Pro
Alliance Solutions Group, Brandon, Fla.	6	18	Master Builder, Timberline
Applied Business Services, Gaithersburg, Md.	4.1	16	Open Systems, Sage Mip, Traverse
Arxis Technology, Simi Valley, Calif.	6.1	25	Accpac ERP, MAS 90/200/500
AVF Consulting, Baltimore	5.8	27	Dynamics NAV, Serenic Navigator
BAASS Business Solutions, Thornhill, Ontario	7.2 (Canadian)	60	Accpac, BusinessVision
BCS Prosoft, San Antonio, Texas	6.5	46	MAS 90/200/500
BKD Technologies, St. Louis	24.5	90	Dynamics AX/GP, MAS 90/200/500
Blytheco, Laguna Hills, Calif.	20	110	MAS 90/200/500, MIP
Britec Computer Systems, Toronto	4.3 (IT only)	45	Accpac, BusinessVision, Dynamics NAV
Brittenford Systems, Reston, Va.	3.7	18	Dynamics GP, SL
Business Technology Partners, Deerfield, Ill.	3.7 (est.)	25	Syspro
CAL Business Solutions, Harwinton, Conn.	2.9	19	Dynamics GP
Central Consulting Group, Minneapolis, Minn.	4.6	30	Deltek Vision
Clients First Business Solutions, Holmdel, N.J.	15.1	80	Dynamics AX/NAV, MAS 90
Collins Computing, Mission Viejo, Calif.	11 (est.)	53	Dynamics AX/GP
CompuData, Philadelphia	9.5	40	MAS 90/200/500
Corefino, Sunnyvale, Calif.	2.1	32	Intacct
CS3 Technology (formerly Crouch, Slavin & Co.), Tulsa, Okla.	2.6	20	MAS 90/200/500, Peachtree
Delphia Consulting, Columbus, Ohio	5.4	29	Sage Abra
Demand Solutions Group, Los Gatos, Calif.	3.1	22	Intacct, NetSuite
DSD Business Systems, San Diego	5.21	30	Deltek Vision, MAS 90/200/500, QuickBooks Enterprise Solutions
DWD Technology Group, Fort Wayne, Ind.	2.7	20	BusinessWorks, MAS 90/200, MIP Fund Accounting, Peachtree
Dynamics Source, Springdale, Ariz.	1	9	Dynamics GP/ SL
Echelbarger, Himebaugh, Tamm & Co., Grand Rapids, Mich.	1.92 (IT only)	12	Dynamics GP/SL
Epartners, Dallas	55	225	Dynamics AX/GP/NAV/SL
Equation Technologies, Encinitas, Calif.	5.15	27	Accpac, Deltek Vision, Dynamics NAV
Eskel Porter Consulting, Sacramento, Calif.	5.11	20	Dynamics GP
First Tech Direct, Royal Oak, Mich.	6.8	28	Dynamics AX/GP/SL
Forepoint, Seattle	2.4	16	Accpac, Deltek Vision, QuickBooks Enterprise Solutions
FullScope, Athens, Ala.	19	90	Dynamics AX
Grace-Hunt, Hudson, Mass.	5.3	30	Dynamics GP/NAV/SL
Hightower, Skokie, Ill.	6.5	51	BusinessWorks, MAS 90/200/500, NetSuite, Peachtree
IBIS, Norcross, Ga.	15	56	Dynamics GP

ie Solutions, Monterey, Calif.	.2	1	MAS 90/200, QuickBooks Enterprise Solutions
Infinity Info Systems, New York	18	80	Integration to Dynamics AX/GP/NAV, MAS 200/500, Oracle Financials, SAP
Interdyn AKA, New York City	13	60	Dynamics AX/GP
Interdyn Artis, Charlotte, N.C.	5.74	29	Dynamics GP
Interdyn Business MicroVar, St. Paul, Minn.	11	60	Dynamics AX/ GP, Opens Systems
Interdyn Cargas Systems, Lancaster, Pa.	6.82	46	Dynamics GP
Interdyn CFO Consulting, Orlando, Fla.	2.6	13	Dynamics GP
Interdyn FMT, Carlsbad, Calif.	5.7 (est.)	34	Dynamics AX,/GP
Interdyn Lanac Technology, Chicago	7	30	Dynamics GP
Interdyn Progressive Group, Houston	4	21	Deltek Vision, Dynamics GP
ISM/Barsa, Phoenix	6	35	Deltek Vision, Dynamics GP, MAS 90/200/500
ISYS, Torrance, Calif.	.55	5	AccountMate
JMT Consulting Group, Patterson, N.Y.	6	42	FundWare, MIP Fund Accounting, Serenic Navigator
L. Kianoff & Associates, Birmingham, Ala.	3.9	22	Dynamics GP, MAS 90/200/500
K&R Consulting, Johnston, Iowa	3.67	13	MAS 90/200/500
Knaster Technology Group, Centennial, Colo.	3.5	10	Dynamics GP
Marks Group, Bala Cynwyd, Pa.	1.5	10	Dynamics GP, QuickBooks Enterprise Solutions
Mendelson Consulting, Pembroke Pines, Fla.	.63	7	QuickBooks Enterprise Solutions
MIG & Co., New York	5.75	35	Dynamics GP/SL
MIS Group, Dallas	26	160	MAS 90/200/500, Master Builder Timberline
Navint Consulting, Rochester, N.Y.	14*	70	Dynamics GP/SL
Net@Work, New York	21.5	120	Accpac, MAS 90/200/500, Sage Pro
NexLan, Danville, Ill.	1	10	AccountMate
NexTec Group, Seattle	12.6	68	Dynamics GP/SL, MAS 500
NextLevel Information Solutions, Miami	4.7	30	Accpac, Sage Pro
Olsen Thielen Technologies, St. Paul, Minn.	4.93	27	Dynamics GP
Omnivue Business Solutions, Alpharetta, Ga.	6	15	Dynamics GP/SL
Paradigm Technology Consulting, East Windsor, NJ.	4.3	21	Dynamics GP
Plus Computer Solutions, Vancouver, B.C.	2.4 (Canadian)	15	Accpac
Practical Software, Concord, N.C.	6	29	MAS 500, Timberline
Queue Associates, New York	6	35	Dynamics AX/GP/ SL
Rand Group, Houston	7.3	56	Dynamics GP/NAV/SL
RSM McGladrey, Minneapolis	74.5 (IT consulting)	272	Dynamics GP, SL
SBS Group, Woodbridge, N.J.	11	40	Deltek Vision, Dynamics GP/SL, MAS 500
Schulz Consulting, Glastonbury, Conn.	.47	2	MAS 90/200
SCS, Santa Monica, Calif.	9.6	74	Dynamics AX/NAV
SGS Technology Group, Ogden, Utah	4	20	MAS 90/200/500
Sikich Technology Division, Aurora, Ill.	16.12	80	Dynamics GP/ NAV, MIP Fund Accounting
Silver Edge Systems Software, Schaumburg, Ill.	2.2	7	Deltek Vision
Skyytek, Miami	16	15	Intacct
Socius, Columbus, Ohio	12	65	Dynamics GP/SL, MAS 90/200/500
Soft Trac, Yarmouth, Maine	>.65 (partial year)	6	MIP Fund Accounting
Solutions Strategists, Cranford, N.J.	3.4	17	BusinessWorks, Deltek Vision, MAS 90/200/500
SRH Consulting, Grapevine, Texas	1.5	17	Exact Macola, Progression
SSI Consulting, Baltimore	5.5	26	Dynamics GP/SL, MAS 90/200
Strategies Group, Suwanee, Ga.	5	25	Deltek Vision, Master Builder, Timberline
Sunrise Technologies, Winston-Salem, N.C.	8.94	47	Dynamics AX
SVA Consulting, Madison, Wis.	6	26	Dynamics GP/SL/NAV
SWK, Livingston, N.J.	8.05	40	BusinessWorks, MAS 90/200/500
Symbiant Technologies, Maplewood, Minn.	7	26	Dynamics NAV
Synergy Business Solutions, Portland, Ore.	4	19	Dynamics SL
Tamlin Software Developers, Dallas	2.3 (est.)	10	AccountMate
TBC International, Dallas	1	5	Open Systems, Traverse
Technology in a Box, Farmington Hills, Mich.	1.25 (partial year)	20	QuickBooks Enterprise Solutions
Templeton & Co., West Palm Beach, Fla.	2.1 (IT only)	11	Dynamics GP/SL
Tectura, Redwood City, Calif.	300 to 310 million	about 1,800	Dynamics AX/GP/NAV/SL
TM Group, Farmington Hills Mich.	6.3	34	Dynamics GP/NAV/SL
Tribridge, Tampa, Fla.	24	125	Dynamics AX/GP/NAV/SL
United Solutions, Marlboro, Mass	4.2	20	Master Builder, Timberline, QuickBooks
Vitale Caturano, Boston	11	70	Dynamics GP, SAP Business One
WAC Consulting, Northborough, Mass.	1	10	QuickBooks Enterprise Solutions, Sage Pro
Wipfli, Wausau, Wis.	16 (consulting only)	150	Dynamics AX/GP, QuickBooks

Listings marked (est.) are Accounting Technology estimates. Other sources for revenue include company-provided figures for the Accounting Technology 2008 VAR 100 and 2008 Killer VARs. \*Includes only Navint's Dynamics business, not its Tier 1 sales.